

FORWARD EMPHASIS INTERNATIONAL Job Specification				
Job Title:	Customer Service Advisor	Job Category :		Customer Service Advisor
Department/Group:	ТВС	Job No:		
Location:	Malin Head, Co. Donegal	Travel Require	d :	ТВС
Level/Salary Range :	On application	Position Type	:	Full time - Permanent
Applications Accepted By:				
CONTACT:		Mail:		
<pre>@: recruitment@forwardemphasis.ie t: (074) 93-87000</pre>		Malmar House Malin Head, Co. Donegal, Ireland		
JOB SPECIFICATION				

ROLE BRIEF

To provide excellent service to the customers of a leading Insurer that will meet or exceed the Insurer's expectations. A Customer Service Advisor will be expected to attract potential customers by answering product and service questions and suggesting information about other products or add-ons that may be of interest to the customer.

ROLE RESPONSIBILITIES

- Manage customer interactions in an efficient, courteous and timely manner in order to deliver high standards of customer satisfaction
- Resolve product/service problems by clarifying the customer's complaint by providing appropriate solutions and alternatives within the time limits and follow up on complaints to ensure resolution
- Identify and assess customers' needs by collating and analyzing customer information to reach satisfaction
- Provide accurate and valid quotations from information gathered
- Successfully contribute to the development and delivery of the teams goals, objectives and results
- Provide an excellent customer contact service at all times and adhere to all regulatory requirements
- Follow company procedures and guidelines
- Go the extra mile and build a rapport with the customer to encourage repeat business
- Responsible for processing payments and collecting vital personal information
- Carry out any changes to policies/renewals as per customers request
- Keep customers up to date with any deals or add-ons that may be of interest
- Provide assistance where required in the training of new team members
- Ensuring that you achieve the minimum insurance standard qualification within the time frame and comply with the CPD requirements where appropriate





PERSON SPECIFICATION

QUALIFICATIONS AND EDUCATION REQUIREMENTS

Educated to A level, Leaving Cert or equivalent having received passes in English and Maths, demonstrating sound academic skills and background in order to undertake regulatory training and exam process.

ESSENTIAL SKILLS

- Strong systems knowledge
- Willingness to work positively within a team environment with strong emphasis on support, flexibility and efficiency
- Excellent communication skills both written and oral
- Must be self-motivated, flexible and capable of working to critical deadlines whilst using their own
 initiative
- Excellent organizational, interpersonal and communication skills

No formal insurance experience required as full training is provided, however the following is preferable:

• Full working knowledge of Consumer Protection Code & Central Bank of Ireland Regulatory Requirements.

PREFEREED SKILLS

- APA or CIP qualification
- Educated to degree level

